



Doosan Fuel Cell

THE VALUE YOU COUNT ON



Clean

- Low carbon footprint
- Ultra-low air emissions



Reliable

- 98% uptime across more than 12 million hours of field operations
- Grid-independent critical power



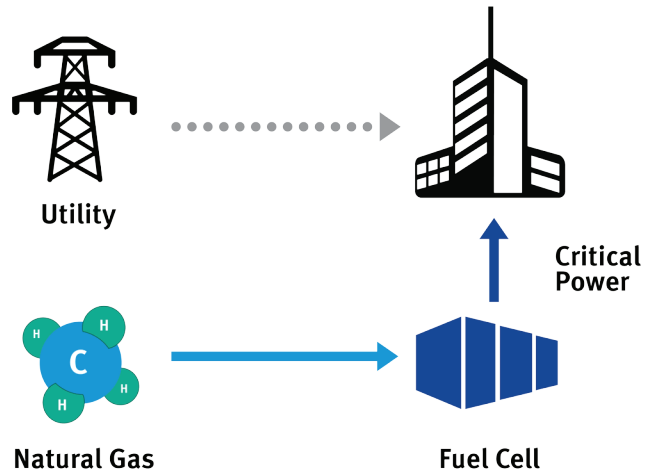
Cost-Effective

- Industry-leading 10-year stack life
- Low maintenance requirements
- Financial solutions with low energy rates

SECURE BY DESIGN

Designed, Tested and Proven

The PureCell System can provide continuous power as well as critical power in the event of a power failure.



OUR COMMITMENT

Your business demands cost-effective energy that is reliable and clean. Fortunately, the Doosan PureCell® Model 400 delivers all of that value and more. Doosan PureCell technology, the culmination of more than 50-years of fuel cell leadership and innovation, has been proven across land, sea and space.

Environmental Benefits



* Annual savings from one PureCell Model 400 compared to traditional energy sources. CA Example.



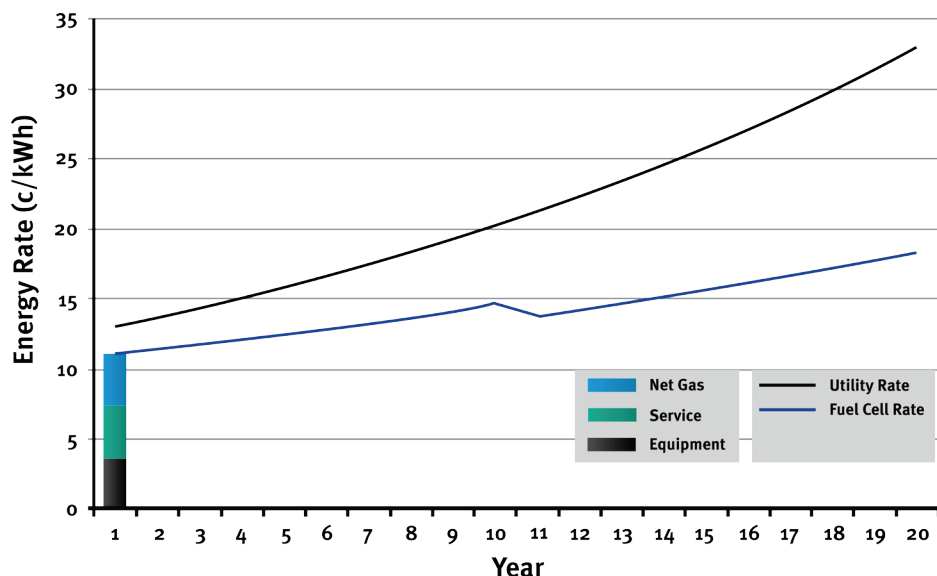
PureCell® Model 400

Ultra-clean, continuous-duty combined heat and power fueled by abundant, inexpensive natural gas

THE CLEAN ENERGY YOU COUNT ON

Our Flexible Acquisition Models Match Your Business Needs

PureCell System Cost of Energy vs. Utility



Traditional Utility

Electric rate: 13.0 c/kWh
20-year cost: \$15.5 M

- High cost
- Budget uncertainty & risk

Doosan Fuel Cell

Fuel cell rate: 11.4 c/kWh
20-year cost: \$10.6 M

- Lower cost
- Better control

Notes and assumptions:

- CA example
- 5% escalation on T&D and commodity electricity. Net amortized equipment includes federal and state incentives (CA SGIP) and is based on a finance rate of 8% over 20 years
- Service is a 20-year comprehensive plan with 3% escalation per year
- Net gas includes fuel cell gas minus the heating gas savings due to heat recovery (50% heat utilization)
- \$7 natural gas price with 3% escalation

Financial Solutions

Doosan has developed strong partnerships with finance providers who have experience with distributed energy projects. They can help structure creative financial solutions to meet your specific needs.



Capital Purchase



Lease
-Capital
-Operating



Power Purchase Agreement



Federal & State Incentives



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